

HUD Section 242/223(f) Hospitals

Long-term, Fixed Rate Financing for the Acquisition and Refinance of Hospitals

This term sheet is provided as an overview and does not include all requirements for this product type.

ELIGIBLE PROPERTIES

Critical Access Hospitals and Acute Care Hospitals with demonstrated need such as Certificate of Need and at least 50% of patient days must be from acute care services;

- Average Operating Margin must be greater than 0 for the past 3 years;
- Average Debt Service Coverage must be greater than 1.25x for the past 3 years.

QUALIFIED BORROWER

For-profit or non-profit single asset, single purpose entity.

LOAN AMOUNT

No minimum or maximum.

GUARANTEES

Nonrecourse except for standard carve-outs.

INTEREST RATE

Fixed for term of loan; locked after issuance of firm commitment.

TERM / AMORTIZATION

Maximum of 25 years; Fully amortizing.

ASSUMABLE

Fully assumable.

PREPAYMENT

Negotiable; typically, a specified lock-out period then declining prepayment for 10

years until 0%.

COMMERCIAL SPACE

Up to 10% of the gross floor area.

LOAN SIZING

Loan Amount is the lesser of the following:

- Maximum 90% LTV
- Refinance: Loan amount cannot exceed the cost to refinance the existing indebtedness.
- Acquisition loan amount must not exceed the cost of acquisition.

THIRD PARTY REPORTS

Appraisal, Phase I and market assessment. Borrowers must pay for reports.

REPAIRS

Amount of repairs must be less than 20% of the mortgage amount.

DAVIS BACON ACT

Required for new construction and substantial rehabilitation.

Escrows

MIP, taxes, and insurance at closing and escrowed monthly. Additional monthly escrow funds Mortgage Reserve Fund that will build to an amount of two years of debt continue of the 10 years.

debt service after 10 years.

MORTGAGE INSURANCE

1.0% of loan amount due at closing;

0.65% of loan annually

HUD APPLICATION FEE

0.3% of the loan amount, half paid with application, half at closing.

INSPECTION FEE

Determined based on the amount of repairs.

FINANCE/PLACEMENT FEE

Up to 2.0%/1.5% of loan amount; payable at closing.

RATE LOCK DEPOSIT

Up to 1.0% of loan Amount due at rate lock; refunded upon acceptance of loan by

GNMA Investor.



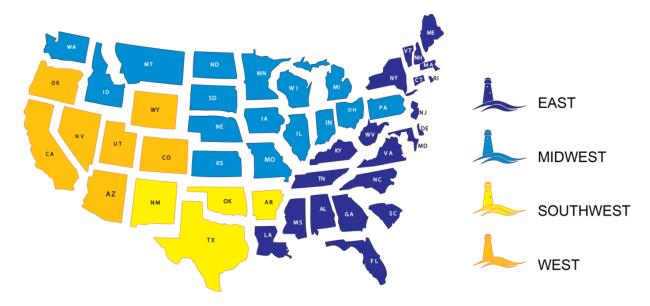
info@CSGfirst.com | www.CSGfirst.com

ABOUT CSG

Experience & Integrity

Churchill Stateside Group (CSG) and its wholly owned affiliates serve the multifamily and affordable housing, senior housing and healthcare, and renewable energy industries. CSG sponsors tax credit equity investment funds for institutional investors and provides a variety of construction and permanent financing solutions to developers.

The company's investor and developer clients benefit from an experienced staff, prominent and proactive senior leadership, and attractive debt and equity platforms. CSG has long-standing and successful investment relationships with numerous corporate investors, pension funds, and insurance companies. The company is an approved USDA Rural Development and HUD MAP and LEAN Lender. CSG pursues high quality lending and investment opportunities across the nation.



NATIONAL: Robert M. Stout, CRI

National Director of Originations and Acquisitions

700 12th Ave. South, Suite 302 | Nashville, TN 37203 Direct: 615-545-6839 | Office: 615-727-7431

bstout@csgfirst.com

EAST: Dan Duda

VP, National Associate Director of Originations and Acquisitions

915 Chestnut Street | Clearwater, FL 33756 Direct: 727-415-9556 | Office: 727-269-5198

dduda@CSGfirst.com

EAST: Michael Spain - *VP, East Regional Officer* 915 Chestnut Street | Clearwater, FL 33756 Direct: 813-629-5721 | Office: 727-269-5197

mspain@CSGfirst.com

MIDWEST: Robert M. Stout, CRI

National Director of Originations and Acquisitions

700 12th Ave. South, Suite 302 | Nashville, TN 37203 Direct: 615-545-6839 | Office: 615-727-7431

bstout@csgfirst.com

SOUTHWEST: William Rahuba - VP, Southwest Regional Officer

1914 E. 6th St. #6200 | Austin, TX 78762 Direct: 312-498-3648 | Fax: 512-957-2063

wrahuba@CSGfirst.com

WEST: Jeff Cresto - VP, West Coast Regional Officer 254 N Lake Ave, # 210 | Pasadena, CA 91101

Direct: 818-521-0420 | Office: 818-275-3202

jcresto@CSGfirst.com