

HUD Section 232/223(a)(7)

Refinance of Multifamily Properties with Existing FHA Mortgages

This term sheet is provided as an overview and does not include all requirements for this product type.

ELIGIBLE PROPERTIES Existing, FHA Insured healthcare properties, market-rate, mixed income, affordable

and subsidized; May refinance first or second FHA Insured mortgage.

QUALIFIED BORROWER For-profit or non-profit single asset, single purpose entity.

REPAIR AMOUNT May be included in cost to refinance.

GUARANTEES Non-recourse loan, except for standard carve-outs

LOAN AMOUNT & SIZING Loan amount is based on the lesser of the following:

100% of the cost to refinance

• The principal balance of the original FHA-insured loan amount

• Minimum 1.05x for projects with >90% assistance, 1.11x for for-profit

borrowers

INTEREST RATE Fixed rate subject to market conditions at time of Rate Lock.

TERM / AMORTIZATION Up to the remaining term of the existing mortgage. HUD may approve 12 years

beyond the remaining term if required for project economic viability; Fully amortizing.

ASSUMABLE Fully assumable, subject to HUD approval

PREPAYMENT Negotiable; typically, a specified lock-out period then a declining prepayment.

CASH OUT Not allowable

THIRD PARTY REPORTS CNA as applicable.

REPAIRS May be included in cost to refinance.

Escrows Taxes, insurance, initial deposit to replacement reserves, MIP and 10% of non-

critical work.

MORTGAGE INSURANCE 1.0% of

PREMIUM

1.0% of loan upfront

0.45% of loan annually for LIHTC and/or Section 8 properties

0.55% of loan annually for Market rate.

HUD APPLICATION FEE 0.3% of the loan amount, of which 0.15% is refundable from HUD after loan closing.

INSPECTION FEE No inspection fee.

FINANCE/PLACEMENT FEE 2.0% for loans over \$2 million payable at closing.

Up to \$40,000 for loans less than \$2 million payable at closing.

RATE LOCK DEPOSIT Up to 1.0% of loan amount due at rate lock; refunded upon acceptance of loan by

GNMA investor.



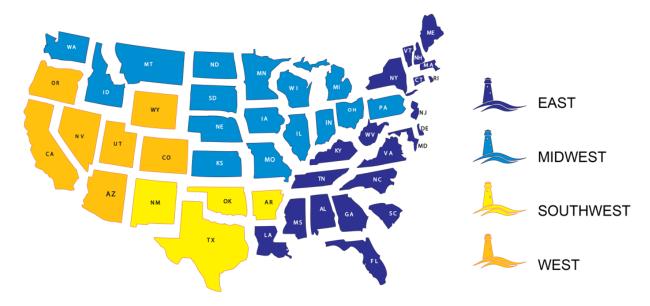
info@CSGfirst.com | www.CSGfirst.com

ABOUT CSG

Experience & Integrity

Churchill Stateside Group (CSG) and its wholly owned affiliates serve the multifamily and affordable housing, senior housing and healthcare, and renewable energy industries. CSG sponsors tax credit equity investment funds for institutional investors and provides a variety of construction and permanent financing solutions to developers.

The company's investor and developer clients benefit from an experienced staff, prominent and proactive senior leadership, and attractive debt and equity platforms. CSG has long-standing and successful investment relationships with numerous corporate investors, pension funds, and insurance companies. The company is an approved USDA Rural Development and HUD MAP and LEAN Lender. CSG pursues high quality lending and investment opportunities across the nation.



NATIONAL: Robert M. Stout, CRI

National Director of Originations and Acquisitions

700 12th Ave. South, Suite 302 | Nashville, TN 37203 Direct: 615-545-6839 | Office: 615-727-7431

bstout@csgfirst.com

EAST: Dan Duda

VP, National Associate Director of Originations and Acquisitions

915 Chestnut Street | Clearwater, FL 33756 Direct: 727-415-9556 | Office: 727-269-5198

dduda@CSGfirst.com

EAST: Michael Spain - *VP, East Regional Officer* 915 Chestnut Street | Clearwater, FL 33756 Direct: 813-629-5721 | Office: 727-269-5197

mspain@CSGfirst.com

MIDWEST: Robert M. Stout, CRI

National Director of Originations and Acquisitions

700 12th Ave. South, Suite 302 | Nashville, TN 37203 Direct: 615-545-6839 | Office: 615-727-7431

bstout@csgfirst.com

SOUTHWEST: William Rahuba - VP, Southwest Regional Officer

1914 E. 6th St. #6200 | Austin, TX 78762 Direct: 312-498-3648 | Fax: 512-957-2063

wrahuba@CSGfirst.com

WEST: Jeff Cresto - VP, West Coast Regional Officer 254 N Lake Ave, # 210 | Pasadena, CA 91101

Direct: 818-521-0420 | Office: 818-275-3202

jcresto@CSGfirst.com