# **HUD Section 223(f)**

Long-term, Fixed Rate Financing for the Acquisition and Refinance of Multifamily Properties



Churchill Stateside Group (CSG) and its wholly owned affiliates serve the multifamily and affordable housing, senior housing and healthcare, and renewable energy industries. CSG sponsors tax credit equity investment funds for institutional investors and provides a variety of construction and permanent financing solutions to developers.

The company's investor and developer clients benefit from an experienced staff, prominent and proactive senior leadership, and attractive debt and equity platforms. **CSG** has long-standing and successful investment relationships with numerous corporate investors, pension funds, and insurance companies. The company is an approved USDA Rural Development and HUD MAP and LEAN Lender. CSG pursues high quality lending and investment opportunities across the nation.

# **TERMS**

#### **Eligible Properties**

Existing residential, multifamily apartment communities; market rate, mixed income, affordable.

#### **Qualified Borrower**

For-profit or non-profit single asset, single purpose entity.

#### **Repair Amount**

Repair Amount is limited to:

- ·less than two major systems or
- •\$15,315 (adjusted annually for inflation) times the high cost factor for the location.

#### **Loan Amount**

No minimum or maximum.

#### **Non-recourse Guarantees**

Non-recourse loan, except for standard carveouts.

#### **Low Fixed Interest Rate**

Fixed rate subject to market conditions at time of Rate Lock.

#### **Term/Amorization**

Up to 35 years. Fully amortizing for the loan term.

#### Assumable

Fully assumable, subject to HUD approval.

# **Loan Sizing Criteria**

	LTV	DSCR	% of Acquisition Cost
Market Rate	85.0%	1.176	85%
Affordable with 10% rent advantage	87.0%	1.15	87%
90+ Rental Assistance	90.0%	1.11	90%

Refinance: Greater of 100% of refinance costs or 80% LTV. HUD Statutory Limits, adjusted for high cost factor.

#### **Prepayment**

Negotiable; typically, a specified lock-out period then declining prepayment for 10 years.

#### **Commercial Space**

Limited to 25% of net rentable area and 20% of effective gross income.

# **Occupancy Requirement**

85% or higher.

# **Third Party Reports**

Appraisal, Phase I, CAN and other reports as needed. Market Study may be required if property is located in a declining area.

#### **Mortgage Insurance Premium**

- Upfront MIP dependent on affordability
- •0.25% of loan annually for 90%+ Affordable LIHTC, and/or 90%+ Section 8 properties.
- •0.25% of loan annually if GREEN.
- •0.35% of loan annually if 10%-89% of units are Section 8 or LIHTC.
- ${}^\bullet 0.60\%$  of loan annually if market rate.

Cash Out: Allowable.

Secondary Financing: Allowable.



**Multifamily Lending** 



**Renewable Energy** 



**Historic Preservation** 

Conventional, HUD/FHA, USDA RD 538 Lending. Tax Credit Equity, Bond Underwriting, and Investment Capital.

**CSG**first.com

# **CONTACT US**



915 Chestnut Street, Clearwater, FL 33756



+1 727 461 2200



**CSG**first.com



Providing Experience & Integrity Since 2005



#### **DANIEL DUDA**

Senior Vice President, National Director of Originations and Acquisitions

(e) dduda@csgfirst.com

(m) +1 727 415 9556

915 Chestnut Street, Clearwater, FL 33756



#### **ERIC SHORTER**

Vice President, Northeast Regional Officer

(e) eshorter@csgfirst.com (m) +1 401 862 4624

915 Chestnut Street, Clearwater, FL 33756



# **GUY SPIELER**

President, Churchill Stateside Securities, LLC West Regional Officer

(e) gspieler@cssecurities.com

(m) +1 312 788 2623

150 S Wacker Drive, Suite 2400, Chicago, IL 60606



#### MICHAEL E. SPAIN. esa.

Vice President, Southeast Regional Officer

(e) mspain@csgfirst.com (m) +1 813 629 5721

915 Chestnut Street, Clearwater, FL 33756



#### ALEX HOLVERSON, MSRE

Vice President, Midwest Regional Officer

(e) aholverson@csgfirst.com (m) +1 904 207 8086

150 S Wacker Drive, Suite 2400, Chicago, IL 60606



#### ALLAN K. RUGG

Vice President, FHA/HUD Multifamily and Healthcare Finance Officer

(e) arugg@csgfirst.com (m) +1 240 462 7432

14611 Viburnum Drive, Dayton, Maryland 21036

Churchill Mortgage Investment LLC ("CMI") is a subsidiary of Churchill Stateside Group, LLC. CMI is an FHA MAP/LEAN and USDA Approved Lender. Churchill Stateside Securities, LLC (CSS) is an independent broker-dealer, registered with the U.S. Securities and Exchange Commission (SEC), a member of the Financial Industry Regulatory Authority, Inc. (FINRA), and MSRB registered. Check the background of Churchill Stateside Securities, LLC and your investment professional on FINRA's BrokerCheck: <a href="mailto:brokercheck.finra.org">brokercheck.finra.org</a>